

Layout/Display/Workshop Pack

Address: 280 Carlton Drive

Carol Stream, IL 60188

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Show Schedule:

December 15 & 16, 2018		Overland Park, KS – Overland Park Convention Center
December 29 & 30, 2018		Grayslake, IL – Lake County Fairgrounds
January 5 & 6, 2019	Sacramento, CA – Cal Expo	
January 12 & 13, 2019	Boise, ID – Expo Idaho/Fairgrounds	Louisville, KY – Kentucky Exposition Center
January 19 & 20, 2019	Puyallup, WA – Western Washington Fairgrounds	Columbus, OH – Ohio Expo Center
January 26 & 27, 2019	Portland, OR – Portland Expo Center	St. Charles, MO – St. Charles Convention Center
	Ventura, CA – Seaside Park/Ventura County Fair	
February 2 & 3, 2019	Colorado Springs, CO – Co. Springs Event Center	Indianapolis, IN – Indiana State Fairgrounds
February 16 & 17, 2019	<i>Great Texas Train Show -</i>	
		Lewisville, TX – Premier Expo Center
February 23 & 24, 2019	San Jose, CA – Santa Clara County Fairgrounds	
March 2 & 3, 2019	Costa Mesa, CA – Orange County Fairgrounds	
March 9 & 10, 2019	Phoenix, AZ – Arizona Exposition and State Fair	
March 23 & 24, 2019	Pleasanton, CA – Alameda County Fairgrounds	
July 27 & 28, 2019		Belleville, IL – Belle Clair Fairgrounds
August 3 & 4, 2019	Pomona, CA – Fairplex	
August 17 & 18, 2019		Columbus, OH – Ohio Expo Center

2018-2019 Schedule

TRAIN of THOUGHT NEWSLETTER

2018-2019 Schedule

Show Schedule Highlights:

Dallas/Fort Worth - Great Texas Train Show

We will be returning to the DFW market with our newest brand, the Great Texas Train Show! We had a couple of nice shows last season and we were happy with the growth. After talking to many of you, it was determined while the Free admission angle sounded good, but it gave many people the perception the show was lower quality. We do need a way to stand out from other shows in the market, so we are making some exciting change. We will raise the basic admission to \$7.00 for adults. Kids and parking are still FREE. Since we will now be selling tickets as opposed to coupons, we will be able to sell advanced tickets via our website, which greatly helps attendance. With each ticket purchased, folks will be given a \$5.00 certificate, good for use at the show with any dealer. This will give the public tremendous value for their money and will drive great sales for the dealer, as everyone will want to spend at least the value of their certificate. I am sure many folks will use the certificate to buy that higher priced item they have been thinking about. We are very excited about this show. See you in February!

Kansas City

For several years, we ran shows in Overland Park, KS. The facility we used closed, so last year we moved the show to the KCI Expo on the North side of Kansas City. I did like that facility and would have gone back, but the opportunity came up to return to Overland Park at the Convention Center, and I could not pass it up. The Overland Park Convention Center is a beautiful facility and offers lots of free parking!

Grayslake

This show massively benefited from moving to the weekend between Christmas and New Year's Eve last season. While we had to deal with the Holiday being Sunday, it worked out very well, so we are keeping it right there, especially since the holiday will not impact us this year. The show is December 29 & 30, 2018, so there is no holiday related issues to deal with. I would look for an even larger crowd and more dealer participation.

Colorado Springs, CO

We have not been here in some time and in the past, we had good shows here and Colorado is a good market. Did I mention, I love a place with free parking!

Phoenix, AZ

Richmond, CA is always at the top of exhibitors lists when they ask me about returning to a facility. Phoenix is number two. The show a couple of years ago was very good and we only stopped due to WGH. It is time to return.

Ventura, CA

Another city I am asked about all the time is Ventura. It has been about 6 years, so I am very happy to have Ventura back on the schedule and to give all of our Southern California exhibitors another event.

Boise, ID

For years, I have wanted to return to Boise and Spokane. I could not get Spokane, but am thrilled I was able to work out a return to Boise. The show also lines up with Puyallup and Portland, so a very nice three show run is available in January. Make your plans now.

Council Bluffs & Novi

GTS will NOT be running events in Council Bluffs, IA or Novi, MI in 2019 because WGH is utilizing those facilities. We will return to both with GTS in 2020.

Setup Times

Vendors who pay for tables (and nonprofits that are setting up on tables in the vendor area of the show) will move in and set up starting at 11:00am on Friday. Layouts and operating displays will move in and set up starting at 1:00pm. This will allow us to get the larger vendors' vehicles into the show, unloaded, and out of the building before the layouts set up and should reduce everyone's blood pressure on Friday afternoon. If you have any questions, please feel free to contact our office. This should make for a more relaxing and less stressful Friday.

Help Support Model Railroading!

The Great Train Show is dedicated to promoting the hobby of model railroading, but we need YOUR help! We're looking for clubs and individuals to bring the following attractions to our shows:

- Operating Model Layouts & Static Displays
- Riding Trains
- Workshops & Demonstrations
- Other Model Railroading Related Displays & Attractions

Honorariums

To help offset the cost of travel and transporting your items to the show, we offer an honorarium, which is essentially a "donation" to your club. Honorariums are based on the size of your layout, but we do consider special requests. Here is how they breakdown:

<u>Square Footage</u>	<u>Honorarium Paid</u>
>100 ft	\$50.00
101-499 ft	\$100.00
500+ ft	\$150.00

We get a lot of requests from groups that the show, and as much as we'd like to, we're

Priority is given to those layouts that do not require an honorarium, then to those only asking for the standard, and finally those that require more than the standard amount.

are interested in bringing their layouts to not always able to accommodate everyone.

Workshops & Demonstrations

Are you great at an aspect of model railroading? Share your gift with others at one of our shows! We pay \$25 for workshops to help offset the cost of materials (if any). You can offer any topic you'd like as long as it's related to model railroading. In the past, topics have included scenery, weathering, wiring, module construction and DCC. We would love to have any topic you would be interested in presenting.

Public Show Hours

The show is open to the public from 10:00 AM – 4:00 PM, both Saturday and Sunday.

Setup Policies/Procedures

The setup hours are Friday from 1:00 PM – 6:00 PM, and on Saturday from 7:00 AM – 10:00 AM. Most locations will allow dealers to drive their vehicles/trailers into the facility to unload, however it is not possible to drive-in at every location. Drive-in access will be restricted as pathways become obstructed with layouts and other vehicles. We prefer that all exhibitors unload their vehicles and immediately remove their vehicle(s) from the hall before unpacking. This speeds up the process for everyone.

Exhibitor Terms & Conditions

Standard Honorarium

Workshop presenters will be paid a \$25.00 standard honorarium for the weekend

Display layouts will be paid a standard honorarium based on square footage and will be as follows:

\$50.00	Less than 100 ft of actual layout
\$100.00	101 to 499 ft of actual layout
\$150.00	500 or more ft of actual layout

You may request a non-standard honorarium. Please be aware we will give **first preference** to those who do not require an honorarium, then **second preference** to those who request the standard honorarium and **lastly** the non-standard honorarium requests. Odds are, if you are asking for something other than the standard honorarium, you will not be accepted except in rare circumstances.

Acceptance Process

A letter indicating the status of this contract will be sent after the contract is received. The letter will state whether the contract has been accepted, declined, or is on-hold (pending) while we complete the show floor plan. If placed in a “pending” status, you will receive an accepted or declined notice of this contact at least 21 days before the show. This agreement constitutes an agreement between parties and cannot be orally modified. Modifications can only be made by written agreement.

Additional Terms & Conditions

The term “EXHIBITOR” applies to clubs, dealers, organizations or individuals(s) presenting exhibits, displays or demonstrations related to trains and train-related hobbies. The EXHIBITOR hereby agrees to the following regulations, which are listed in the dealer EXHIBITOR contract and to any amendments, which may be established in consideration for the space provided by Great Train Expo/Great Train Show and Train Show, Inc. EXHIBITOR agrees to keep his/her display operational to the public, to not remove any items from his/her display for the purpose of packing during the public show hours. Violation of this rule will lead to exclusion from future shows and may result in a claim for damages to the appearance of the show. EXHIBITOR releases Train Show, Inc from all claims arising from EXHIBITORS show occupancy, including but not limited to loss, theft, damage, destruction or injury to EXHIBITOR’S business or EXHIBITOR personnel. EXHIBITOR releases Train Show, Inc from all claims arising out of Train Show, Inc’s failure to provide space, removal of exhibit, or failure to hold the show. EXHIBITOR understands Great Train Expo/Great Train Show and Train Show, Inc assume no responsibility for any EXHIBITOR property or for safety at the show. EXHIBITOR agrees to hold harmless Great Train Expo/Great Train Show and Train Show, Inc, its exhibition centers, and contractors for any and all actions that may occur involving the show. EXHIBITOR agrees to indemnify Great Train Expo/Great Train Show and Train Show, Inc for any liability that may be caused by or related to their participation. This includes but is not limited to any liability caused by people EXHIBITOR provides EXHIBITOR badges to, people EXHIBITOR invites to the show, and any liability that may be caused by the EXHIBITOR’S actions. Train Show, Inc retains the right to reject, eject or prohibit any product or exhibit in whole or in part or to reject, or eject an EXHIBITOR or his/her representative(s) with or without giving cause. If cause is not given, Train Show, Inc’s liability shall not exceed the return to the EXHIBITOR the amount of the license fee unearned at the time of ejection. EXHIBITOR agrees to collect and remit sales and use tax in accordance with governmental regulations. EXHIBITOR acknowledges that Train Show, Inc furnishes the name of each EXHIBITOR to the state or governmental unit(s) as legally required. Any controversy or claim arising out of or relating to this license, or the breach thereof, shall be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and judgment upon the award rendered by the Arbitrator(s) may be entered in any court having jurisdiction thereof. It is agreed that such arbitration would occur in our offices in Carol Stream, Illinois.

**** This is a legally-binding agreement ****

It’s understood that each party intends to be legally bound by it

280 Carlton Drive, Carol Stream, IL 60188 – Phone: 630/608-4988

E-Mail: bill@trainshow.com Web Site: www.GreatTrainShow.com www.greattexastrainshow.com

Club/Trade Name:			
Last Name:		First Name:	
Address:			
City:		State:	
Phone:		E-Mail:	
		Zip Code:	

Please check (v) which show(s) you'd like to participate at:

	Show Date(s)	Show Location
<input type="checkbox"/>	12/15-16/2018	Overland Park, KS
<input type="checkbox"/>	12/29-30/2018	Grayslake, IL
<input type="checkbox"/>	01/05-06/2019	Sacramento, CA
<input type="checkbox"/>	01/12-13/2019	Louisville, KY
<input type="checkbox"/>	01/12-13/2019	Boise, ID
<input type="checkbox"/>	01/19-20/2019	Columbus, OH
<input type="checkbox"/>	01/19-20/2019	Puyallup, WA
<input type="checkbox"/>	01/26-27/2019	Saint Charles, MO
<input type="checkbox"/>	01/26-27/2019	Ventura, CA
<input type="checkbox"/>	01/26-27/2019	Portland, OR

	Show Date(s)	Show Location
<input type="checkbox"/>	02/02-03/2019	Indianapolis, IN
<input type="checkbox"/>	02/02-03/2019	Colorado Springs, CO
<input type="checkbox"/>	02/16-17/2019	Lewisville, TX (GTTS)
<input type="checkbox"/>	02/23-24/2019	San Jose, CA
<input type="checkbox"/>	03/02-03/2019	Costa Mesa, CA
<input type="checkbox"/>	03/09-10/2019	Phoenix, AZ
<input type="checkbox"/>	03/23-24/2019	Pleasanton, CA
<input type="checkbox"/>	07/27-28/2019	Belleville, IL
<input type="checkbox"/>	08/03-04/2019	Pomona, CA
<input type="checkbox"/>	08/17-18/2019	Columbus, OH

Please check (v) which of the following you'd like to offer at the show(s) and fill in the appropriate information in each section

<input type="checkbox"/>	Preferred Dimensions <i>Enter the preferred dimensions you would like to display at the show</i>	Dimensions	Length ↔	Width ↕						
<input type="checkbox"/>	Alternate Dimensions <i>Rarely, but occasionally, we may need to reduce the size to fit, or we may have extra space available. If you are flexible in size, please list the min/max dimensions of your display</i>	Min/Max Dimensions Gauge/Scale:	Min Length ↔	Min Width ↕	Max Length ↔	Max Width ↕				
			<input type="checkbox"/> G	<input type="checkbox"/> HO	<input type="checkbox"/> N	<input type="checkbox"/> O	<input type="checkbox"/> S	<input type="checkbox"/> Z	<input type="checkbox"/> LEGO	<input type="checkbox"/> Other Display
<input type="checkbox"/>	Workshop/Demonstration	Title(s) or Subject(s):								
		Preferred Time(s):								
<input type="checkbox"/>	Club/Organization Tables	Merchandise Being Sold:	<input type="checkbox"/> No <input type="checkbox"/> Yes, Club Merchandise <u>ONLY</u> (Complete Box Below)							
		Sales Tax # or Tax Exempt #:								
Total # of Tables (8' x 30") Required:			Electricity Required:		<input type="checkbox"/> No	<input type="checkbox"/> Yes				
Does your club require an *HONORARIUM* to participate? <i>See the terms & conditions page for information about how our HONORARIUM system works</i>					<input type="checkbox"/> No	<input type="checkbox"/> YES <i>Complete Next Line</i>				
If YES, is the STANDARD okay?		<input type="checkbox"/> Yes <input type="checkbox"/> NO →	If standard NOT okay, what amount do you require?		\$					

I certify that I have read the terms and conditions & agree to abide by those conditions

CLUB REPRESENTATIVE'S SIGNATURE

DATE